

Mercy Health System Corporation  
1000 Mineral Point Ave  
Janesville, WI 53545  
(608) 756-6625

Type:                   GMS  
Control:               Other Not for Profit  
Fiscal Year:       07/01/01 to 06/30/02

County:               Rock  
Analysis Area:       Southern (1)  
Volume Group:       6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	65.4%	57.4%	1.14	55.2%	1.18	58.9%	1.11	65.6%	1.00
Obstetrics	69.1%	39.6%	1.75	41.3%	1.67	37.0%	1.87	69.7%	0.99
Pediatrics	. %	48.0%	.	46.0%	.	71.9%	.	. %	.
Total hospital	59.6%	55.9%	1.07	54.7%	1.09	54.5%	1.09	58.3%	1.02
Average Census (Patients)									
Adult medical-surgical	53.6	30.4	1.76	31.2	1.72	46.2	1.16	53.8	1.00
Obstetrics	7.6	3.9	1.97	4.1	1.85	7.1	1.06	7.7	0.99
Pediatrics	0.0	1.8	0.00	1.6	0.00	7.0	0.00	0.0	.
Total hospital	99.5	55.4	1.80	54.3	1.83	95.6	1.04	99.7	1.00
Average Length of Stay (Days)									
Adult medical-surgical	3.8	3.9	0.97	3.7	1.02	3.9	0.97	3.7	1.02
Obstetrics	2.1	2.4	0.89	2.0	1.05	2.5	0.86	2.1	1.02
Pediatrics	.	2.4	.	3.1	.	2.4	.	.	.
Total hospital	4.4	4.3	1.01	4.3	1.01	4.2	1.04	4.3	1.03
Surgical Operations									
Inpatient	2,851	1,424	2.00	1,694	1.68	2,628	1.08	2,874	0.99
Outpatient	6,985	3,187	2.19	3,961	1.76	6,440	1.08	5,733	1.22
Inpatient as % of all surgeries	29.0%	30.9%	0.94	30.0%	0.97	29.0%	1.00	33.4%	0.87
Outpatient Visits									
Non-emergency visits	724,419	75,046	9.65	108,040	6.71	146,359	4.95	637,059	1.14
Emergency visits	26,796	14,086	1.90	14,024	1.91	23,160	1.16	21,429	1.25
Full-time Equivalents (FTEs)									
Administrators	8.0	14.8	0.54	13.3	0.60	27.8	0.29	7.0	1.14
Nurses, licensed	413.2	160.1	2.58	172.9	2.39	263.7	1.57	353.3	1.17
Ancillary nursing personnel	100.5	54.3	1.85	44.8	2.25	97.2	1.03	100.0	1.01
All other personnel	1507.9	384.2	3.92	462.2	3.26	661.5	2.28	1274.9	1.18
Total FTEs	2029.6	613.5	3.31	693.1	2.93	1050.2	1.93	1735.2	1.17
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.3	14.6	0.30	13.3	0.33	15.4	0.28	4.1	1.07
Nurses, licensed	224.6	157.9	1.42	172.8	1.30	146.0	1.54	205.1	1.10
Ancillary nursing personnel	54.7	53.6	1.02	44.8	1.22	53.8	1.02	58.0	0.94
All other personnel	819.9	378.9	2.16	462.1	1.77	366.2	2.24	740.0	1.11
Total FTEs	1103.5	605.0	1.82	692.9	1.59	581.4	1.90	1007.1	1.10

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	167	Health maintenance		Beds set up and staffed	0	Bassinets	24
Discharges	8,500	organization (HMO)	Yes	Discharges	0	Total births	1,314
Inpatient days	36,331	Preferred Provider		Inpatient days	0	Newborn days	2,802
		organization (PPO)	Yes				

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	82	5,146	19,564	65.4%	53.6	3.8
Orthopedic	1	18	727	2,901	44.2%	7.9	4.0
Rehab. and physical medicine	1	20	218	2,942	40.3%	8.1	13.5
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	11	1,305	2,775	69.1%	7.6	2.1
Psychiatric	1	12	477	2,653	60.6%	7.3	5.6
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	2	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	1	14	149	3,545	69.4%	9.7	23.8
Step-down (special care)	1	10	296	1,951	53.5%	5.3	6.6
Neonatal intensive/intermediate care	4	0	0	0	. %	0.0	.
Other intensive care	2	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	8	0	8.0	Radiological services personnel	35	80	69.0
Physicians and dentists	165	30	171.8	Occupational therapists	7	14	10.8
Medical and dental residents	18	0	18.0	Occupational therapy assistants/aides	3	2	3.8
Registered nurses	204	372	374.0	Physical therapists	12	10	15.7
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	5	9	7.4
Licensed practical nurses	19	29	33.8	Recreational therapists	1	1	1.5
Ancillary nursing personnel	53	119	100.5	Psychologists	3	1	3.8
Physician assistants	9	9	11.3	Social workers	5	8	9.2
Nurse Practitioners	4	3	5.4	All other health professionals	184	238	284.3
Medical records personnel	95	61	117.0	All other personnel	585	282	699.8
Pharmacy personnel	30	35	40.4	-----			
Clinical laboratory personnel	31	24	44.3	TOTAL	1476	1327	2029.6

Mercy Health System Corporation  
Janesville

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$214,196,932	Cash and cash equivalents	\$8,883,831	Current liabilities	\$24,793,006
Less deductions	96,909,117	Net Patient receivables	55,270,063	Long-term debt	93,680,000
Net patient revenue	117,287,815	Other receivables	1,099,274	Other liabilities	17,049,154
Plus other revenue	101,176,043	Land, bldgs and equip: Net	95,075,771	Subtotal	135,522,160
Total revenue	218,463,858	Other assets	69,200,672		
Less expenses	209,817,918			Unrestricted fund balance	94,007,451
Nonoperating gains/losses	2,301,478	Total Assets	\$229,529,611	Total liabilities & fund balance	\$229,529,611
Net Income	\$10,947,418			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$86,520,113]	40.4%	41.7%	0.97	39.1%	1.03	38.9%	1.04	39.3%	1.03
Medical Assistance [ \$16,598,918]	7.7%	9.0%	0.86	6.6%	1.17	9.9%	0.78	6.9%	1.13
Commercial [\$100,526,544]	46.9%	43.2%	1.09	48.4%	0.97	46.4%	1.01	49.1%	0.96
All other [ \$10,551,357]	4.9%	6.1%	0.81	5.9%	0.84	4.7%	1.05	4.8%	1.04
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$53,354,380]	24.9%	23.7%	1.05	20.4%	1.22	23.7%	1.05	24.8%	1.00
Medical Assistance [ \$13,108,768]	6.1%	6.0%	1.03	4.2%	1.45	6.5%	0.94	5.6%	1.10
Commercial [ \$19,422,127]	9.1%	9.4%	0.96	10.8%	0.84	11.7%	0.77	5.7%	1.59
Charity care [ \$7,064,144]	3.3%	1.2%	2.73	1.3%	2.47	0.9%	3.56	1.2%	2.81
All other [ \$3,959,698]	1.8%	1.4%	1.30	1.2%	1.49	1.4%	1.32	2.7%	0.68
Total deductions [ \$96,909,117]	45.2%	41.7%	1.08	38.0%	1.19	44.2%	1.02	40.0%	1.13
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	46.3%	5.1%	9.11	9.2%	5.02	8.1%	5.74	45.0%	1.03
Net gains/losses as % of net income	21.0%	5.3%	3.97	11.7%	1.80	7.0%	3.02	28.6%	0.74
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$60,191,857]	28.7%	47.8%	0.60	50.0%	0.57	46.6%	0.62	29.6%	0.97
Supplies and services[\$134,522,229]	64.1%	40.5%	1.58	39.1%	1.64	41.6%	1.54	62.0%	1.03
Capital component [ \$9,966,921]	4.8%	8.7%	0.55	8.2%	0.58	8.7%	0.54	5.6%	0.84
Bad debt [ \$5,136,911]	2.4%	3.0%	0.82	2.7%	0.91	3.1%	0.78	2.8%	0.87
Fiscal Statistics									
Operating margin	4.0%	6.1%	0.65	5.4%	0.73	7.1%	0.56	4.3%	0.92
Total hospital profit margin	5.0%	6.4%	0.78	6.1%	0.81	7.6%	0.66	5.9%	0.84
Return on equity	11.6%	10.0%	1.16	11.5%	1.02	11.1%	1.05	12.4%	0.94
Current ratio	2.9	2.5	1.15	2.3	1.27	2.3	1.26	3.7	0.78
Days in net patient accounts receivable	172.0	57.8	2.97	62.7	2.74	66.1	2.60	.	.
Average payment period	44.3	52.6	0.84	52.0	0.85	53.9	0.82	43.4	1.02
Equity financing	41.0%	56.2%	0.73	48.3%	0.85	60.2%	0.68	44.1%	0.93
Long-term debt to equity ratio	1.0	0.5	2.10	0.8	1.30	0.4	2.56	1.0	1.03
Times interest earned	4.5	5.0	0.89	4.6	0.97	5.8	0.78	4.3	1.05
Total asset turnover	1.0	0.9	1.08	0.9	1.06	0.9	1.08	0.9	1.05
Average age of plant: years	14.9	9.5	1.57	10.3	1.46	9.8	1.52	14.3	1.04
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	17.8%	.
Output gross rev (% of total gross pt. rev)	45.9%	44.1%	1.04	43.8%	1.05	46.2%	0.99	42.1%	1.09
Net Revenue Statistics									
Inpatient net revenue per discharge	\$6,914	\$7,870	0.88	\$8,404	0.82	\$7,095	0.97	\$7,455	0.93
Inpatient net revenue per day	\$1,583	\$1,834	0.86	\$1,902	0.83	\$1,690	0.94	\$1,752	0.90
Outpatient net rev per visit	\$80	\$343	0.23	\$247	0.32	\$316	0.25	\$73	1.09